

info.uk@erco.com

+44 20 7344 4900

ERCO

WHAT IS LEASING?

In its simplest term, leasing allows a business, like yours, to benefit from our lighting solutions while paying fixed monthly repayments over an agreed number of years to a finance house, like Tower Leasing. Tower Leasing pay us in full when our lights have been delivered to your project.

Leasing offers you another path to have our products without needing the capital amount for it, so you are able to have what you want, when you need it.

Even when you do have the capital amount available leasing can save your company money based on the tax relief possible each year; meaning the cost to your bottom line can actually be less than the purchase cost.

Using leasing as a way to obtain new items is extremely common amongst businesses; the cars we drive to the furniture and coffee machines in our offices can all be leased, and in 2021 nearly £31 billion of products, products like ours, were obtained through leasing. As leasing benefits everyone, from new start-ups to SME's, Large Corporates and the Public Sector; its popularity continues to grow.

At the end of the lease ERCO offers you the opportunity to take final ownership of the products at no additional cost.

BENEFITS OF LEASING



Quicker Return on Investment

As you are only paying a monthly rental, you benefit a lot sooner from your investment, sometimes within months, not years.



Great Tax Relief

The lease rental payments you make will lower the amount of corporation tax you pay at the end of your financial year.



Keep Cash Flow Intact

As monthly repayments are being made, instead of a large capital outlay, your cash flow is less impacted and could be used to invest in your other areas of your business or for items that cannot be financed.



Finance Decisions Made in Hours

No need to wait weeks to see if you are accepted for finance, we can tell you within hours and the sooner you can act, the sooner your business benefits.

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LEASE v PURCHASE TAX RELIEF EXAMPLE

BASED ON A LIGHTING SOLUTION COSTING £25,000

Lease finance agreements have long been considered a smarter way to invest in assets.

One of the main reasons for doing so is the tax relief businesses can receive.

Tax relief can be enough to counter all of the interest on a finance agreement.

The example on the right demonstrates the tax relief comparisons between a lease rental and cash purchase for an order of £25,000

We have used a writing down allowance of 18% for the Outright Purchase Tax Relief example.

For most companies, subject to status and taking into account the relevant tax relief, a ERCO purchase of £25,000 will only cost the customer £22,139.18 overall on a two year lease.

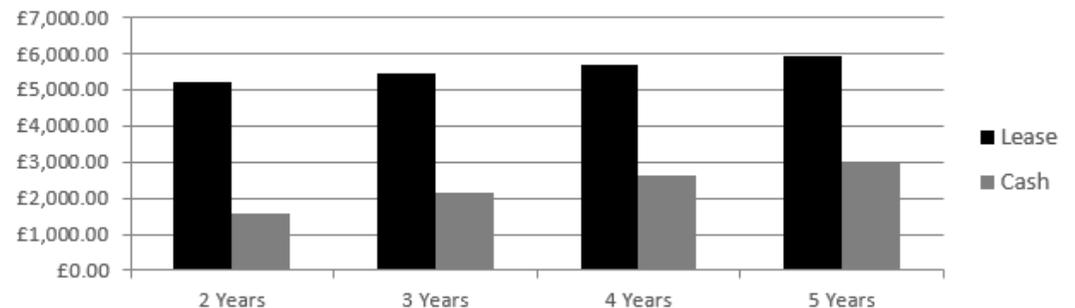
With savings like that, why pay cash?

Lease Rental Tax Relief

Duration of Agreement	Relief Value
2 Years	£5,193.14
3 Years	£5,434.61
4 Years	£5,683.08
5 Years	£5,938.52

Outright Purchase Tax Relief

Duration of Ownership	Relief Value
2 Years	£1,556.10
3 Years	£2,131.00
4 Years	£2,602.42
5 Years	£2,988.99



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HOW DOES IT WORK?

- 1 ERCO will provide you with a lease rental quote:** This quote will show the repayments of your chosen value over a number of years and the tax relief that can be achieved.
- 2 If you would like to go ahead, simply contact your ERCO Account Manager and ask them to start the process:** We will need your full business name, your company registration number, and your decision on how many years (2 to 5) you would like the lease to run for.
- 3 ERCO will send your information and project quote to Tower who will arrange the paperwork.** This can usually be done within 48 hours and the paperwork can be electronically signed to speed up the process. Should Tower need additional information from you they will contact you directly if it is financially sensitive or via us if not.
- 4 When Tower has received the signed paperwork from you they will notify us.** We will deliver the order to you as soon as possible. The leasing agreement begins and everyone wins.

ABOUT TOWER

Since 1989, Tower have been working with businesses across the UK helping them obtain business critical products using their finance solutions.

They have strong relationships with a number of banks where they can source funds from whilst using their own money to finance orders, this allows them to react quickly, provide a high level of funding approvals and were recently awarded £25.5m by the British Business Bank to do more of what they are good at.

As well as being members of affiliations and award winners within the leasing industry, the whole team at Tower are committed to building relationships, growing knowledge, enabling individuals to gain more insight, adapt and become innovate, providing their clients with the best service and experience.

[Our Service](#) | [Our Team](#) | [Our Promise](#) | [Our Relationships](#)

tower